

**BCPL RAILWAY**  
INFRASTRUCTURE LIMITED



**CONTRIBUTING TO POLLUTION  
FREE NATIONAL DEVELOPMENT**

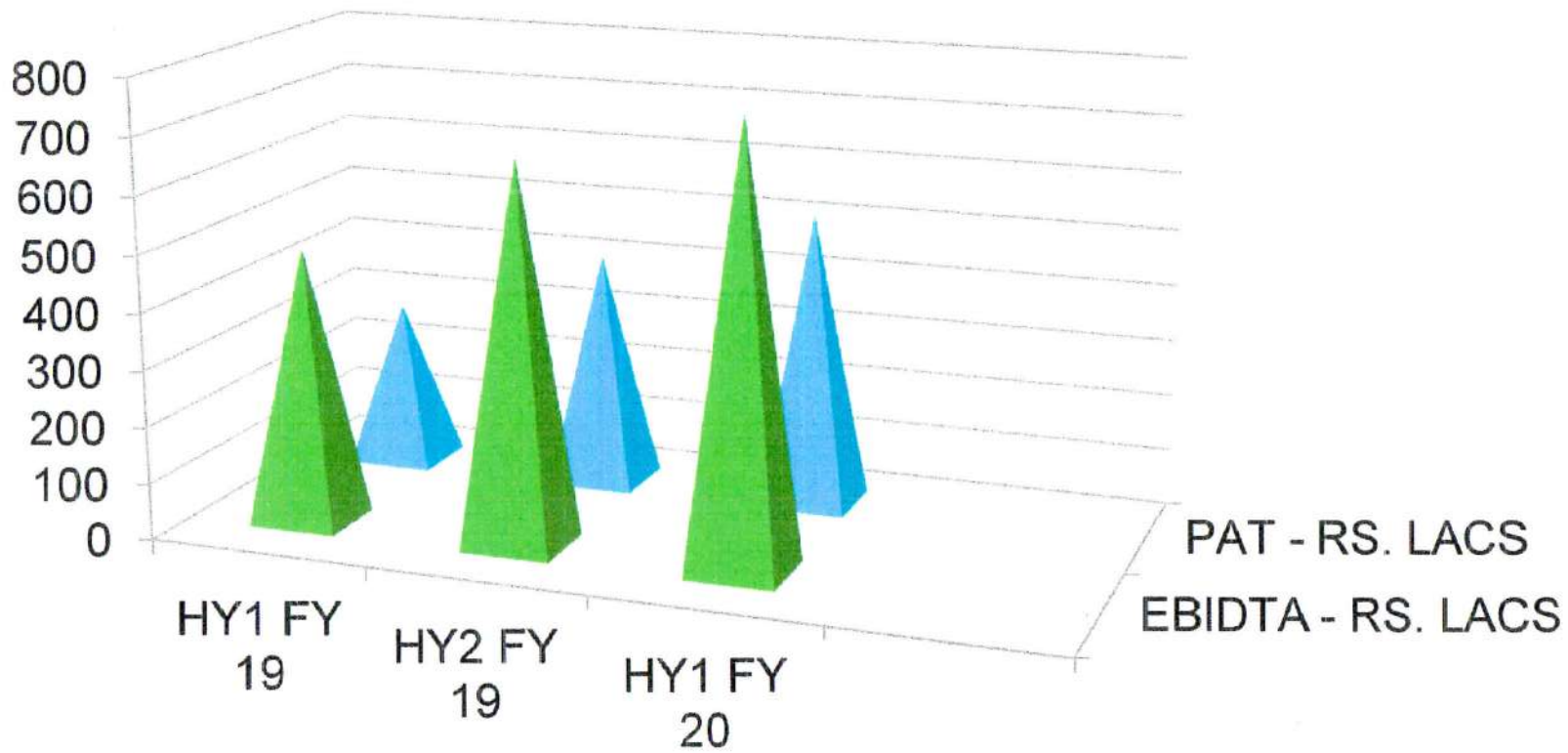
**INVESTOR PRESENTATION ON  
FINANCIAL RESULTS FOR H1 FY  
2019-20**

**KOLKATA, NOVEMBER 6, 2019**

# CONSISTENT PROFITABLE GROWTH



■ EBIDTA - RS. LACS    ■ PAT - RS. LACS

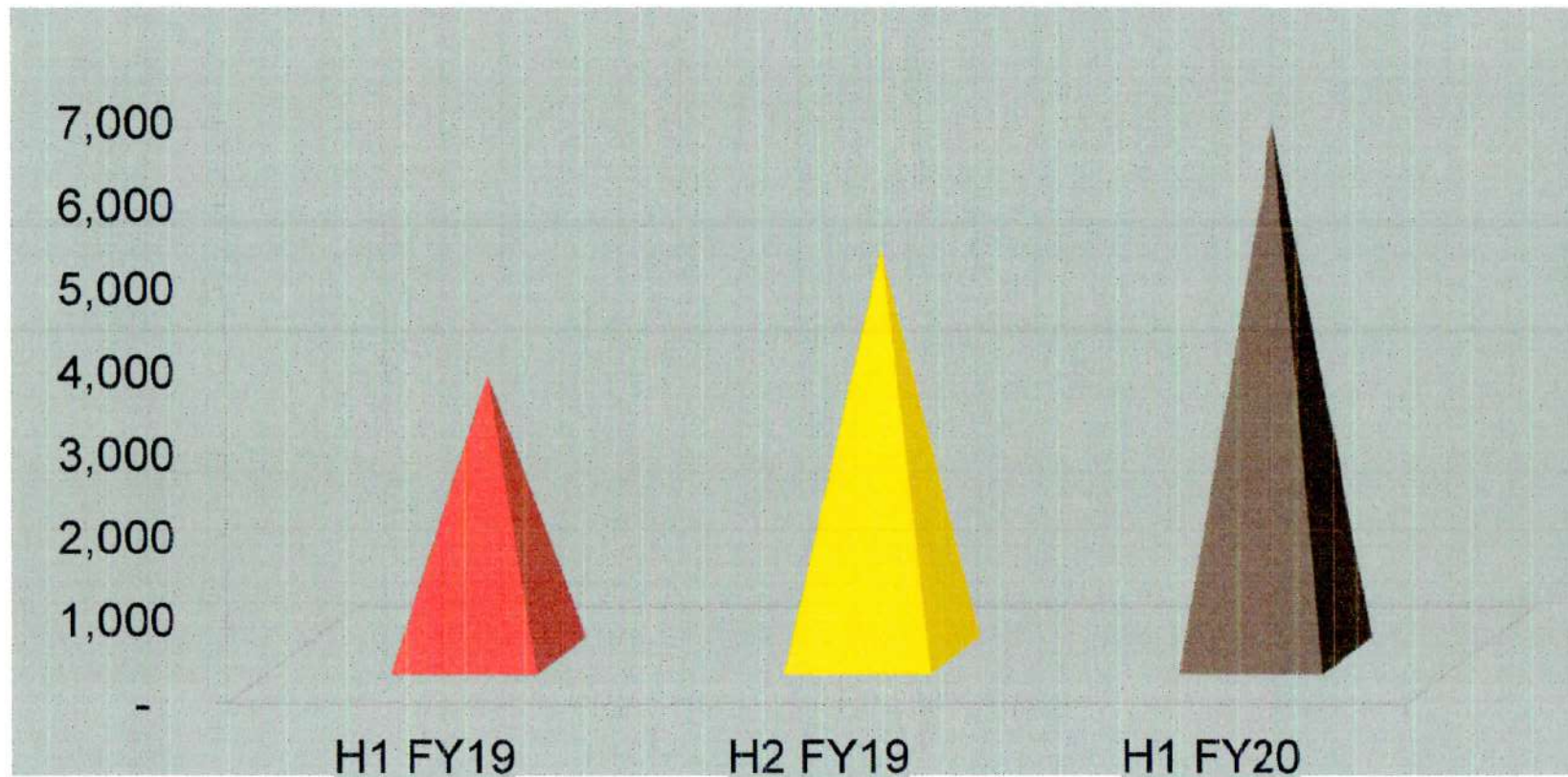




# STEADY SEQUENTIAL GROWTH IN OPERATIONS



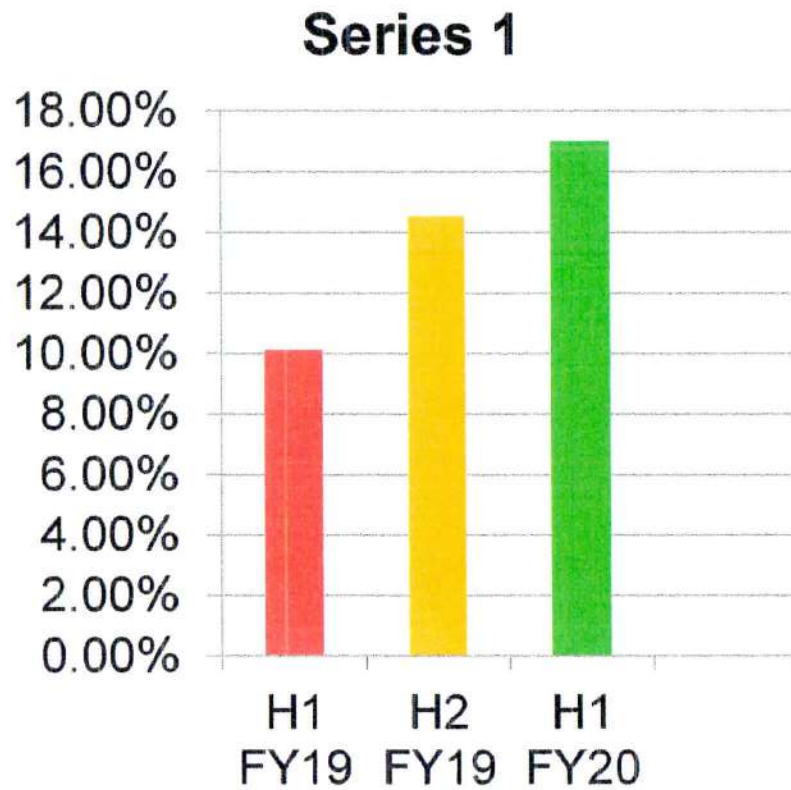
## REVENUE FROM OPERATIONS – IN RS. LACS



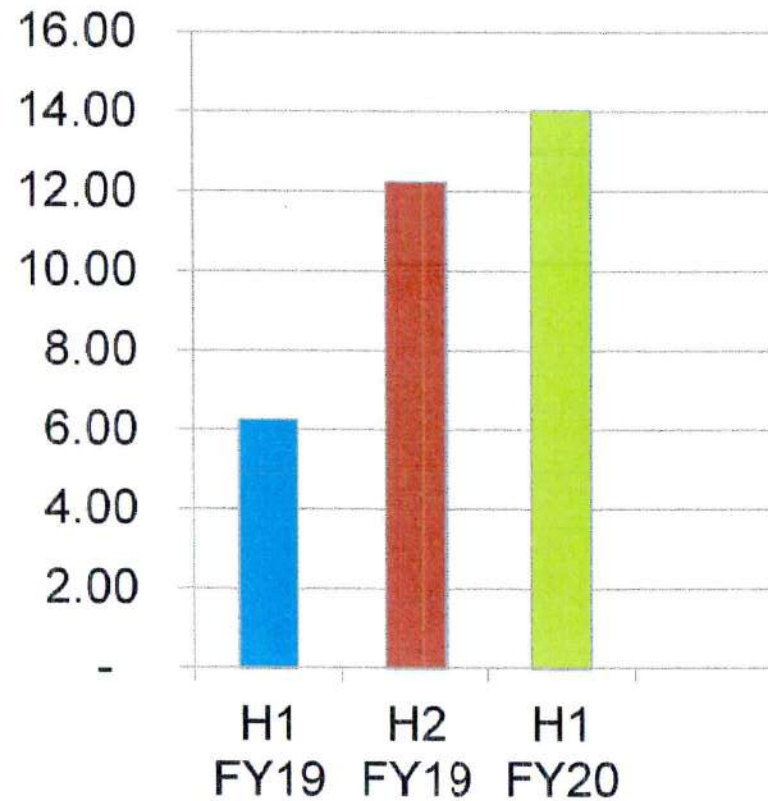
# CONSISTENT IMPROVEMENT IN KEY FINANCIAL PARAMETERS



## RETURN ON EQUITY %



## INTEREST COVERAGE RATIO

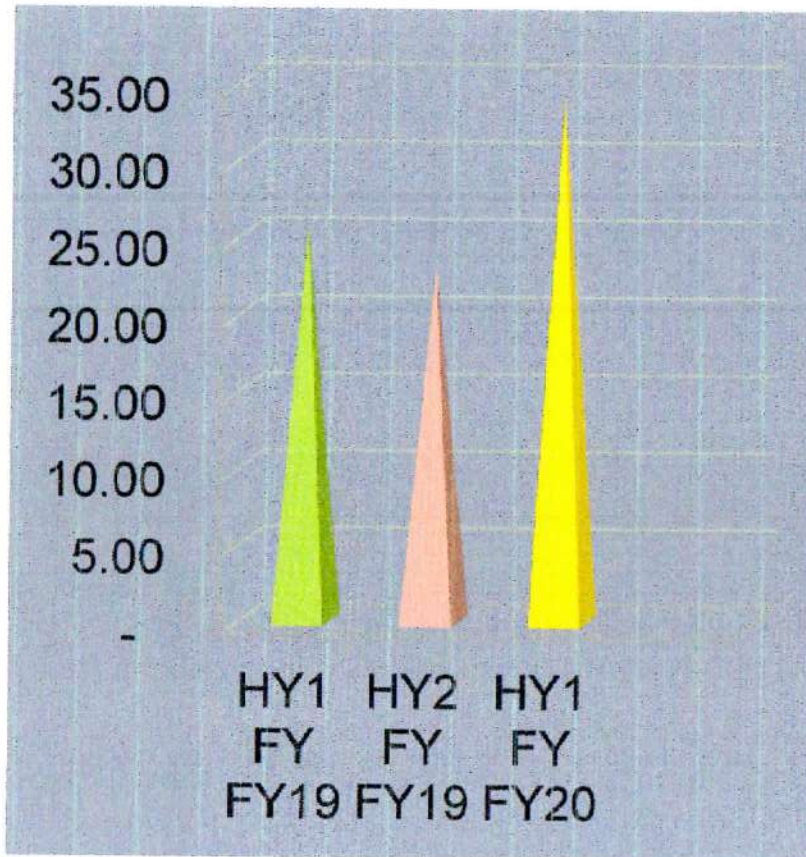




# IMPROVED EMPLOYEE PRODUCTIVITY



## REVENUE IN LACS PER LAC OF EMPLOYEE COST





## HEALTHY ORDER BOOK POSITION



- OUTSTANDING ORDER BOOK – RS. 155 CRORES
- NEW ORDERS AWARDED DURING HALF YEAR ENDED SEPTEMBER 30, 2019 – RS. 37 CRORES
- ORDERS OF VALUE RS. 82 CRORES HAVE BEEN BID, FOR WHICH FINAL RESULTS ARE AWAITED.
- SUCCESS RATE OF MORE THAN 50% IN PARTICIPATED TENDERS

## BENEFITS FROM PRESENCE IN VIRGIN NORTH EASTERN GEOGRAPHY



- THE RAILWAY MINISTRY WILL EXECUTE 491 PROJECTS IN SEVEN NORTH EASTERN STATES AT A COST OF ₹6.48 LAKH CRORE.
- BY 2021-22 FISCAL, ALL THE RAILWAY LINES IN THE SEVEN NORTHEASTERN STATES -- ARUNACHAL PRADESH, ASSAM, NAGALAND, MANIPUR, MEGHALAYA, MIZORAM AND TRIPURA - WOULD BE ELECTRIFIED.
- BCPL EXPECTS TO BE A REASONABLE PLAYER FOR AVAILING THIS BUSINESS OPPORTUNITY.

<https://www.livemint.com/industry/infrastructure/railways-plan-to-execute-491-projects-in-northeast-1562846612130.html>



# WIDESPREAD GEOGRAPHICAL PRESENCE IN INDIA



- **ORISSA**
- **HARYANA**
- **DELHI NCR**
- **PUNJAB**
- **ASSAM**
- **ANDHRA PRADESH**
- **WEST BENGAL**



# EXPERIENCE OF WORKING IN VERY DIFFICULT TERRAIN OF EASTERN GHATS

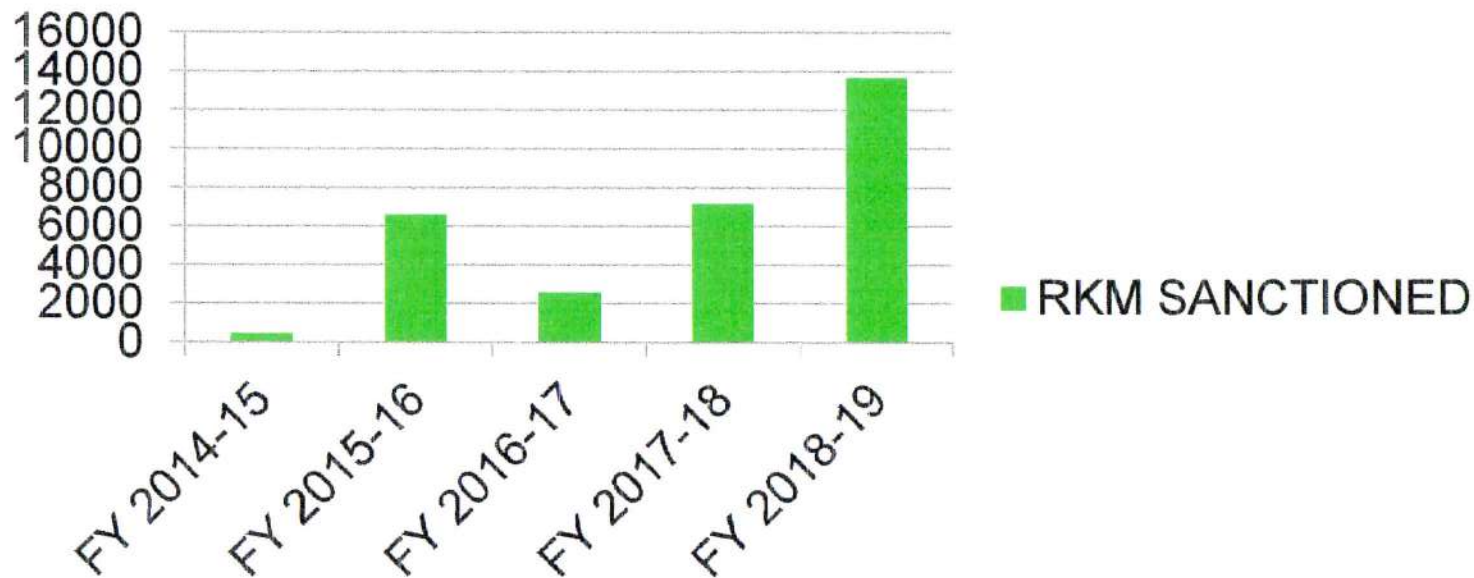


# VERY ENCOURAGING MACRO ENVIRONMENT FOR RAILWAY ELECTRIFICATION



- RAILWAYS IS TRYING TO ADAPT ITSELF TO FACE THE COMPETITION FROM ROAD AND AIRLINES IN TERMS OF COST & SPEED.
- ELECTRIFICATION OFFERS LONG TERM SOLUTION TO RAILWAYS TO MITIGATE THE PRESSURES FROM COMPETITION
- IN TERMS OF INCREASING TRAFFIC SPEED AND CONSERVING ENVIRONMENT FROM POLLUTANTS GENERATED FROM FOSSIL FUELS..

## RKM FOR ELECTRIFICATION SANCTIONED





## PROFIT & LOSS



PARTICULARS	H1 FY 2018-19 in Rs. Lacs	H1 FY 2019-20 in Rs. Lacs
Revenue	3416.63	6,400.14
EBIDTA	496.76	769.33
Less Finance Cost	76.69	54.79
EBDT	420.06	714.53
Less Depreciation	5.45	6.69
EBT	402.56	707.84
Less Provision for Tax	113.75	186.11
Net Profit after Tax (PAT)	288.81	521.73

## STEADY TRADES ON BSE-SME



MONTH	OPEN PRICE	HIGH PRICE	LOW PRICE	CLOSE PRICE	NO.OF SHARES	% DELI. QTY TO TRADED QTY
Apr-19	35	39.5	34	36	96000	54.17
May-19	36	37	35	35	60000	93.33
Jun-19	35.1	38.15	35	37.5	44000	90.91
Jul-19	38.9	45	37	37.1	148000	75.68
Aug-19	38.5	43.8	38.2	39.5	180000	73.33
Sep-19	38.5	39.3	37	37	64000	100
Oct-19	38	40.4	36.5	40.4	632000	86.71



THANK YOU INVESTORS



## GLOSSARY



FY – Financial Year (April – March)

H1 – April – September

H2 – October – March



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